IX Spotkanie
Polskiej Grupy Użytkowników
Systemu Virtua
9-10 czerwca 2016

.

Biblioteka Politechniki Lubelskiej
Centrum Innowacji i Zaawansowanych i Technologii
Lublin ul. Nadbystrzycka 36 C, Sala 302

Innovative attendee's

- Robert Jacobs, Vice President International Sales
- Colin Carter, Director of Library Engagement
- Nabil Saadallah, Sales Account Manager
- Silvia Guivernau, Library Relations Manager

Agenda

Sesja IV (moderator: Ewa Chrzan, BUG) 8:30 – 10:00
- Testy oprogramowani Sierra w Bibliotece UMK w Toruniu (dr Wojciech Sachwanowicz);
- Testy oprogramowania Sierra w bibliotekach użytkujących system Virtua (dr Walentyna Karmelitow);
- Raport z testów systemu Virtua i plany migracji do wersji 2015.1 (Andrzej Padziński, BG UP Lublin)
- Konsorcjum polskich bibliotek akademickich (Roman Tabisz, BUW)

Przerwa kawowa 10:00 – 10:30

Sesja V 10:30 – 12:30
- Innovative updates (Robert Jacobs, Innovative)
- Products road map (Colin Carter, Innovative)
- Virtua Status (Nabil Saadallah, Innovative)
- Prezentacja z Biblioteki Narodowej (Marta Cichoń, Biblioteka Narodowa)
- Migration to Sierra (Nabil Saadallah, Innovative)
- Library Success (Silvia Guivernau, Innovative)

Obiad 12:30 – 13:30

Company Overview

Innovative Overview

- **Leading Market Position**
  - 36 Year History of Library Innovation
  - Strong cash flow, profitable, investing
  - Over 2,400 system installations and 9,500 libraries
  - Global presence (66 countries across 6 continents)
  - Approximately 400 employees
  - About 30% of employees and revenue are international
- **Strong company with committed professionals**
  - Financially strong
  - Stable ownership with long term strategic plan
  - Strong investment plan (Product, Services, Technology)
  - Well-defined plan for customer service improvements
  - Clear roadmap for products and services enhancements
  - 100 librarians, 100 software engineers
  - 250 product specialists
- **Your Partner for Library Success**

innovative

Innovative Leadership Team

HILARY NEWMAN
SENIOR VICE PRESIDENT
LIBRARY SUCCESS

WILLIAM SCHICKLING
EXECUTIVE VICE PRESIDENT
SALES AND MARKETING

JAMES TALLMAN
CHIEF EXECUTIVE OFFICER

LEIF PEDERSEN
EXECUTIVE VICE PRESIDENT
PRODUCT

MARINA KEATING
SENIOR VICE PRESIDENT
CUSTOMER EXPERIENCE

BERT WINEMILLER
EXECUTIVE VICE PRESIDENT
STRATEGY

AARON TERRELL
VICE PRESIDENT
ENGINEERING & IT

DOUG RANDALL
VICE PRESIDENT
PRODUCT TECHNOLOGY

ROBERT JACOBS
VICE PRESIDENT
INTERNATIONAL SALES

SCOTT MCCAUSLAND
VICE PRESIDENT
NORTH AMERICAN NEW SALES

BILL EASTON
VICE PRESIDENT
NORTH AMERICAN CUSTOMER SALES

KORY KNELL
VICE PRESIDENT
OPERATIONS

BRENDA DUFFY
GLOBAL CONTROLLER

Innovative and European Academic Customers

- More than 150 Academic customers in the Europe
- Many already on Sierra including customers in Italy, Spain, Estonia, France, Sweden, United kingdom, Ireland as well as of course in Poland
- Experience of working with Academic consortia
- Over 20 years experience of working in the European academic sector
- Focus on European specific development requirements

Our Vision…

Innovative is the leading provider of library automated solutions to the forward looking libraries committed to innovation and leadership;

Innovative solutions are best in class, high value, and high quality systems supporting library strategy and all operational activities;

The Innovative library partnership provides a network for sharing and learning of library best practices for the delivery of exceptional service to their users and communities;

In 2016 Innovative is committed to helping you reach your goals."

Our Strategy…

Library Success	• Your Success Equals Our Success
Employee Success	• Library Experts to Serve You
Product Leadership	• Best in Class Solutions
Library Partnership	• Sharing and Learning
Operational Excellence	• Agile, Responsive, Innovative, Accountable

Success is Understanding Libraries

Innovative Solutions

Sierra *Library Services Platform*

- Next Generation Library Services Platform
- Open Cloud Solution
- Unified Resource Management for all resource types
- Integrated ERM & Knowledgebase
- SQL based Database
- Mobile apps
- Integration Capabilities
- Management Information

Encore Duet *Discovery Solution*

- Single search interface
- Fast & Relevant results returned
- Instant access to full text (where available)
- Full-text articles from EBSCO Discovery Service™ (EDS)
- Discovery on-the-go from any device
- Intuitive interface with customisation options
- Analytics & Reporting
- Real time Integration with Sierra

Management Information & Analytics

Decision Center offers comprehensive analytics. Reports can be created from within the following areas:

- Evaluation Reports
- Development Reports
- Balancing Reports
- Maintenance Reports

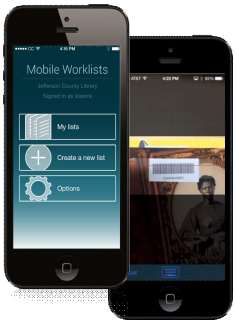
Sierra Web Management Reports & Statistics provides a number of standard reports which can be accessed within Sierra and scheduled to be generated and sent automatically;

Create Lists allows you to create review files for containing data from any field within Sierra;

SQL allows you to directly access and interrogate the Sierra database.

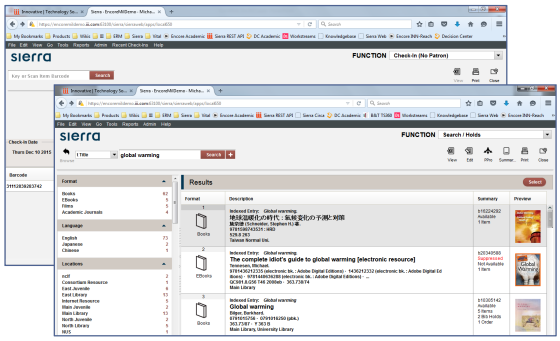
Mobile Apps

Mobile Worklists

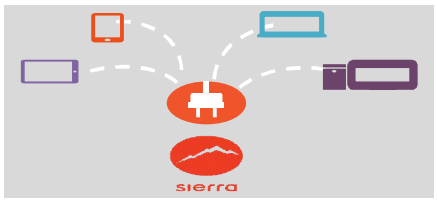


MyLibrary!

Sierra is available from any browser



Sierra APIs



RESTful APIs:

- Patron, Bibs, Item, Holds, Authority, Branch, Finance
- Lightweight
- Secure & Scalable
- Sustainable - Opens up Sierra data to libraries and 3rd party vendors

Legacy APIs & Web Services:

- Functionally rich but underlying tech is outdated
- Some examples:
  - Bursar In / Bursar Out – (S)FTP
  - Fines Payment Web Service – SOAP
  - Patron API (URL) – HTTP
  - Patron Update Web Service – SOAP
- Sierra DNA (Read Only SQL Access to DB)

Product Update

Colin Carter – Director of Library Engagement

ccarter@iii.com

Delivered Product Plan of Record (PPOR)

Portfolio	Q4, 2014 (9)	Q1, 2015 (9)	Q2, 2015 (10)	Q3, 2015 (10)	Q4, 2015 (12)	Q1, 2016 (8)
Millennium	Release 2014			Release 14.0 SP1		Release 14.0 SP2
Sierra		Release 2.0	Release 2.0 SP1	Release 2.0 SP2+3	Release 2.1	Release 2.2
Sierra API			Release 2.0		Release 2.1	Release 2.2
Polaris	Release 5.0		Release 5.0 SP1	Release 5.0 SP2	Release 5.0 SP3	
Leap	Release 1.0		Release 1.0 SP1	Release 1.0 SP2	Release 1.0 SP3	
Virtua	Release 14.3	Release 14.3 SP1	Release 15.0	Release 15.1	Release 15.1 SP1	
Chamo	Release 1.4	Release 2.0	Release 2.0 SP1	Release 2.1	Release 2.1 SP1	
OLS		Release 1.0		Release 2.0	Release 2.1	Release 3.0
Mobile Worklist		Release 1.0		Release 1.1	Release 1.2	Release 2.0
MyLibrary!					Release 1.1	Release 1.2
Mozgo		Release 2.0				
Encore	Release 4.4 SP1	Release 4.4 SP2	Release 4.4 SP3		Release 4.5	
ResearchPro						
VITAL	Release 6.2	Release 6.3	Release 6.3 SP1	Release 6.3 SP2	Release 6.3 SP3	Release 6.4
ContentPro		Release 2.2	Release 2.2 SP1			
INN-Reach	Release 2.0		Release 2.0 SP1			
ArticleReach						
Skyriver	Release 3.9				Release 3.9 SP1	
DecisionCenter						Release 1.1 SP1

Key Delivery for 2015

- Release Train
- 41 Product Releases
- 5 Releases of Sierra
- Sierra Web Application
- IOLS
- Mobile Worklists
- MyLibrary!
- Vital consolidation

Legend

Blue – Shipped
Green – Expected to ship
Orange – At risk
Red – High risk

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Expected Product Release Train 2016

Portfolio	Q4, 2015 (11)	Q1, 2016 (8)	Q2, 2016 (15)	Q3, 2016 (15)	Q4, 2016 (13)	Q1, 2017 (15)
Millennium		Release 14.0 SP2		Release 14.1		Release 14.1 SP1
Sierra	Release 2.1	Release 2.2	Release 2.3	Release 2.4	Release 3.0	Release 3.1
Sierra API	Release 2.1	Release 2.2	Release 2.3	Release 2.4	Release 3.0	Release 3.1
Polaris Polaris Web App	Release 5.0 SP3 Release 1.0 SP3		Release 5.1 Release 1.1	Release 5.1 SP1 Release 1.1 SP1	Release 5.2 Release 1.2	Release 5.2 SP1 Release 1.2 SP1
Virtua Chamo	Release 15.1 SP1 Release 2.1 SP1		Release 15.2 Release 2.2	Release 15.2 SP1 Release 2.2 SP1	Release 16.0 Release 3.0	Release 16.0 SP1 Release 3.0 SP1
OLS	Release 2.1	Release 3.0	Release 3.1	Release 4.0	Release 5.0	Release 5.1
Mobile Worklist	Release 1.3	Release 2.0	Release 2.1	Release 2.2	Release 3.0	Release 3.1
MyLibrary! Mozgo	Release 1.1	Release 1.2	Release 1.3	Release 1.4	Release 2.0	Release 2.1
Encore ResearchPro	Release 4.5		Release 4.5 SP1 + 2	Release 4.5 SP3	Release 4.6	Release 4.6 SP1
VITAL ContentPro	Release 6.3 SP3	Release 6.4	Release 7.0	Release 7.0 SP1	Release 7.1	Release 8.0
INN-Reach ArticleReach			Release 3.0	Release 3.1	Release 3.1 SP1	Release 4.0
Skyriver			Release 3.9 SP2	Release 4.0		Release 5.0
DecisionCenter		Release 1.1 SP1	Release 1.1 SP2	Release 1.2	Release 1.2 SP1	Release 1.3

Delivery focus for 2016

- Academic initiative
- Skyriver on IOLS
- Vital on Fedora 4
- Polaris on Cloud
- Innovative Work Streams
- Discovery and Analytics Initiaitives

Legend

Blue – Shipped
Green – Expected to ship
Orange – At risk
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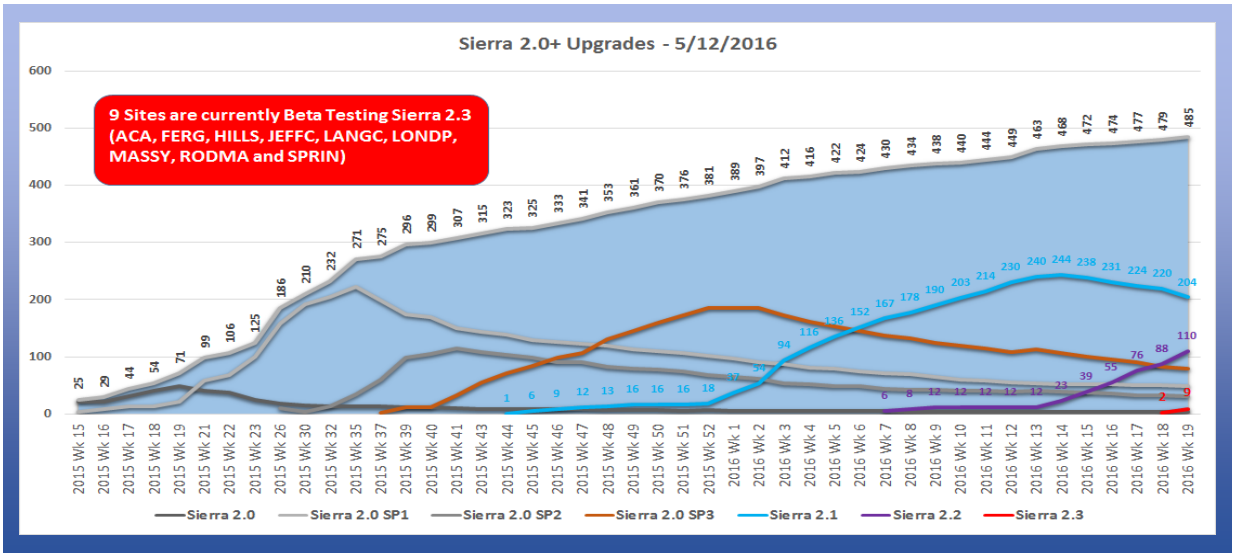
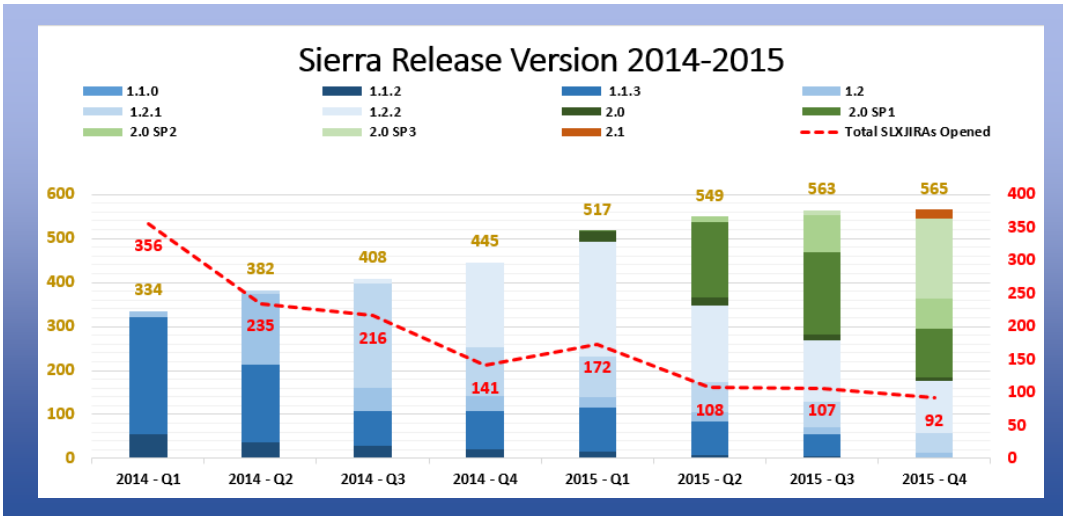
Sierra Release 2.x Live Library Systems

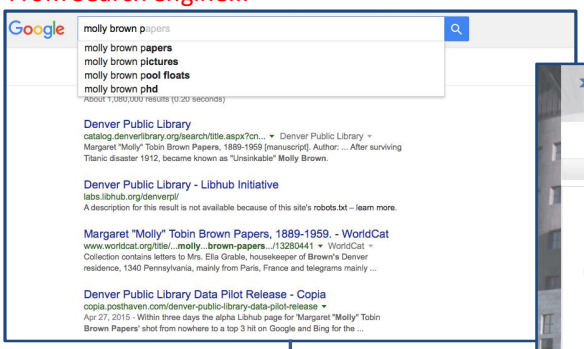


Sierra 2014 and 2015 Progress Review

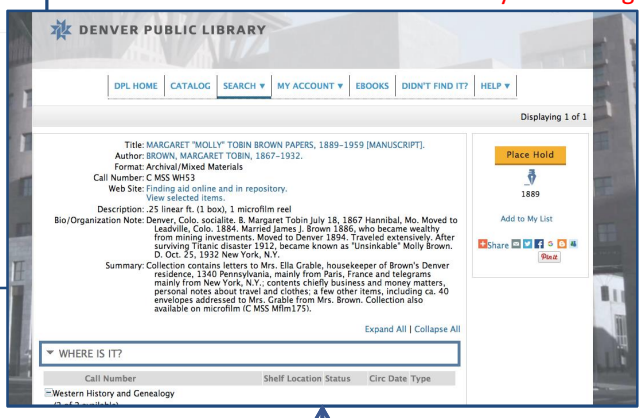


Denver Public Library – Linked Data

From Search engine...

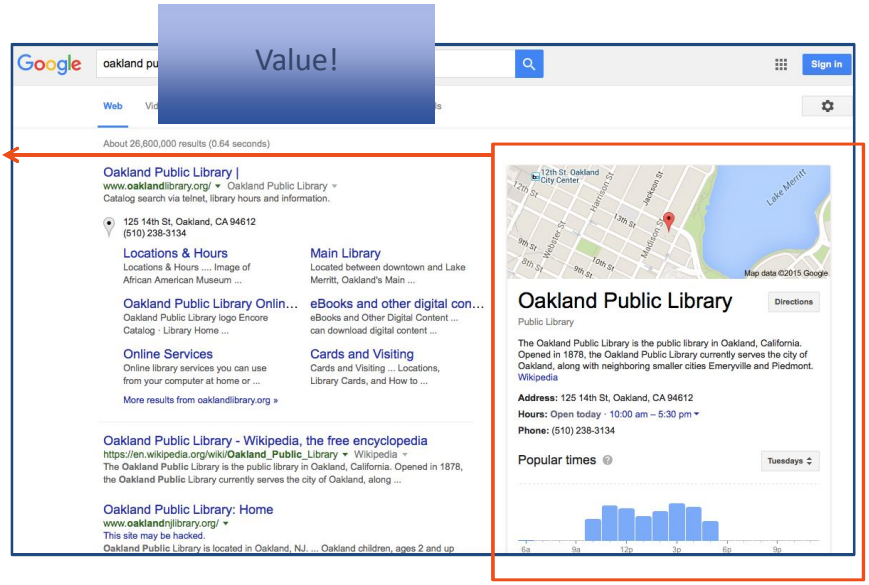


...to your catalog



Becoming Internet “Structured”

- Structured data
- Recognized
- You are a Business!



Long Term Portfolio Strategy and Direction

Architecture	Elastic Cloud infrastructure based on a hybrid multi tenant model including national secure data support	Web Services based API layer through destination application portfolio extension	Graph and triples based data management moving to underlying RDF model	Automatic real time conversion to and from BIBFRAME and any other source and destination format	IT leverage of web services layer and application extension support for resource management
Resource Management	Plug-in knowledge base access model leveraging national, regional and global resource type independence	Collection, deposit and preservation enhancement of resource management for digitalization	Global and local resource catalog with automatic real-time consortium integration	Automated and externally initiated workflow between different systems based on events	Dynamic localization of resources and support by workflow engine
Staff Experience	Mobile enablement of work processes for sustainable operational efficiency	Event driven collaboration based on notifications, task management and messaging	Enhance analytics based on content and metadata types, report builder and report subscription	Workflow builder and best practice customization based on roles and library end-to-end setup	Automatic integration of any external data source for analytics for local and global comparison
End User Experience	Enable end user experience integrated with library resource management through mobile	Enable discovery through regular web search with Linked Data and schema.org support	Social end user experience enhanced into all resource types and leveraged relevance behavior	Virtual library experience of all resource types with ease of discovery through metadata management	Contextual support and experience through 3D graphic virtualization

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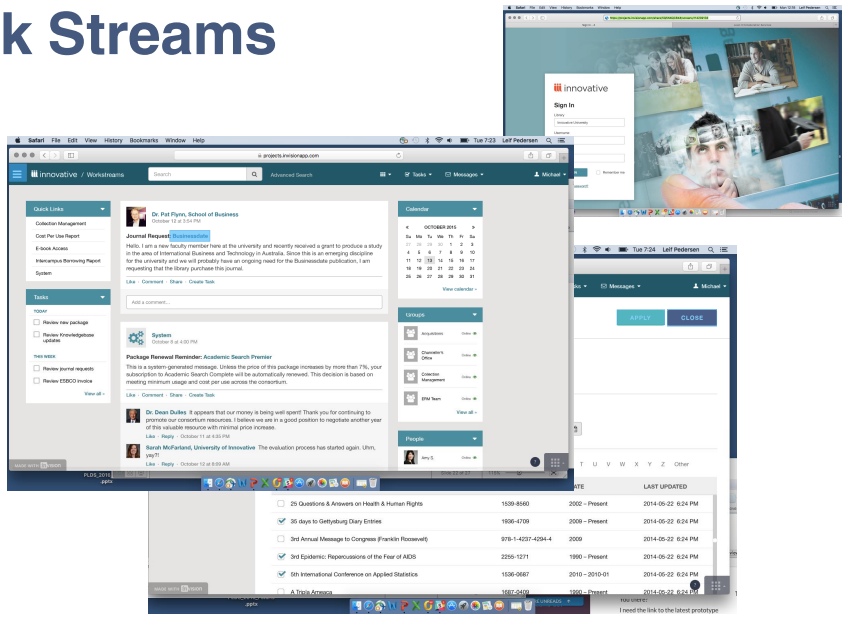
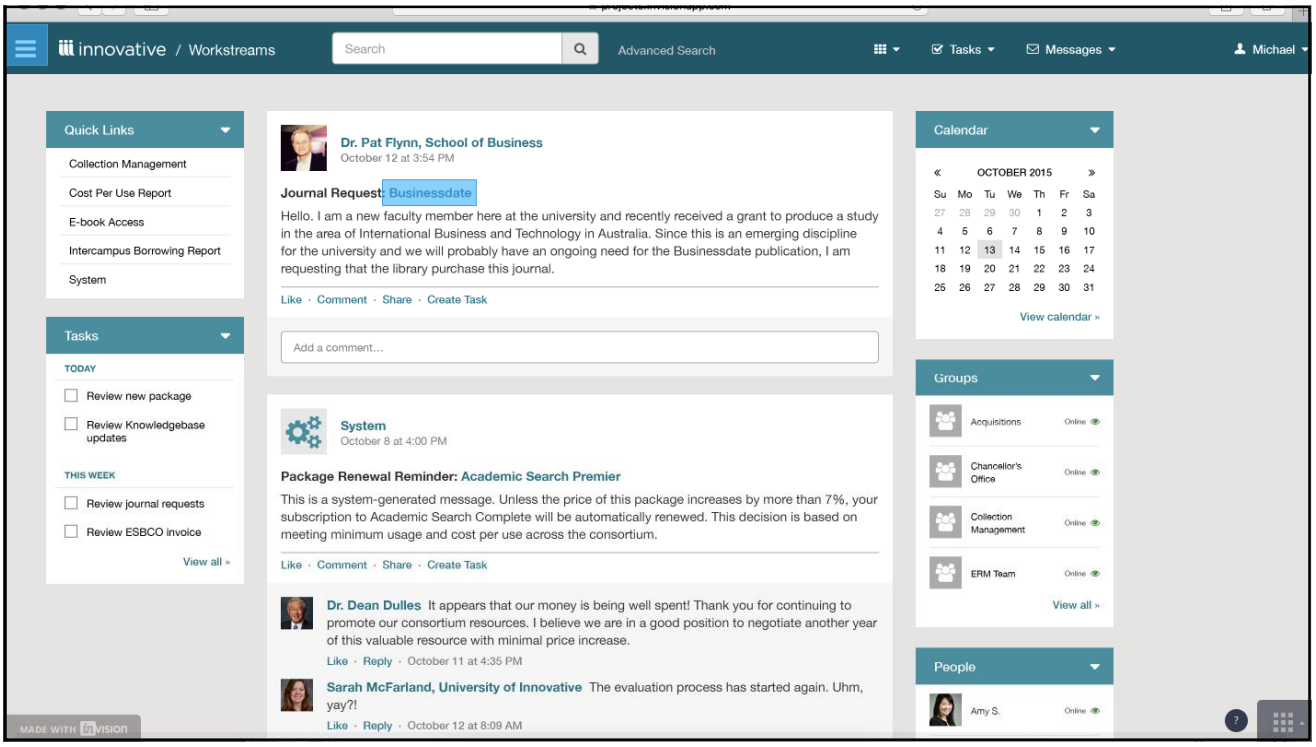
EXPERIENCE

The Open Library Experience in Your Public Library

Innovative Work Streams

- Collaborative
- Workflow
- Operational
- Responsive

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Search
Advanced Search
Tasks
Messages
Michael
Quick Links
Collection Management
Cost Per Use Report
E-book Access
Intercampus Borrowing Report
System
Tasks
TODAY
Review new package
Review Knowledgebase updates
THIS WEEK
Review journal requests
Review ESBCO invoice
View all »
Dr. Pat Flynn, School of Business
October 12 at 3:54 PM
Journal Request: Businessdate
Hello. I am a new faculty member here at the university and recently received a grant to produce a study in the area of International Business and Technology in Australia. Since this is an emerging discipline for the university and we will probably have an ongoing need for the Businessdate publication, I am requesting that the library purchase this journal.
Like · Comment · Share · Create Task
Add a comment...
System
October 8 at 4:00 PM
Package Renewal Reminder: Academic Search Premier
This is a system-generated message. Unless the price of this package increases by more than 7%, your subscription to Academic Search Complete will be automatically renewed. This decision is based on meeting minimum usage and cost per use across the consortium.
Like · Comment · Share · Create Task
Dr. Dean Dulles It appears that our money is being well spent! Thank you for continuing to promote our consortium resources. I believe we are in a good position to negotiate another year of this valuable resource with minimal price increase.
Like · Reply · October 11 at 4:35 PM
Sarah McFarland, University of Innovative The evaluation process has started again. Uhm, yay?!
Like · Reply · October 12 at 8:09 AM
Calendar
OCTOBER 2015
Su Mo Tu We Th Fr Sa
View calendar »
Groups
Acquisitions
Chancellor's Office
Collection Management
ERM Team
View all »
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PERSONALIZED
SUSTAINABLE
Sierra
Polaris
SkyRiver
Inn-Reach
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Thank You!